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2025/26 FINANCIAL RESULTS: RECORD PER-HECTARE RETURNS AS ZESPRI FRUIT SALES TOP \$5.9 BILLION



A record New Zealand crop, stronger per-hectare returns across every category, and continued growth in Zespri Global Supply (ZGS) saw Zespri post global operating revenue of \$6.13 billion in the 2025/26 financial year, up from \$5.14 billion the year before.

We sold a record 248.1 million trays of kiwifruit in 2025/26, up from 220.9 million trays the year before. New Zealand supply reached 215.6 million trays for the 2025 season, up from 193.0 million in 2024, while ZGS sales lifted to 32.3 million trays, up from 26.5 million.

Total Fruit and Service Payments to New Zealand growers (excluding the loyalty premium) reached a record \$3.56 billion for the 2025 season, up from \$3.04 billion in 2024. Per-hectare Orchard Gate Returns hit record levels across every pool, and average per-tray returns also exceeded our February forecast off the back of a positive finish to our sales programmes.

"Our final 2025/26 season results signal the industry's momentum," says Zespri CEO Jason Te Brake. "Record per-hectare returns and our improved per-tray returns reflect better yields and our ability to secure strong value for fruit in a more competitive marketplace through the strength of our brand and supply chain."

Net global kiwifruit sales reached a record \$5.9 billion, up from \$5.0 billion last year. ZGS sales totalled \$875.9 million, up from \$652.4 million in the prior year. Better storage performance is supporting our ability to sell ZGS fruit for an additional five to six weeks and hold shelf space longer in increasingly competitive markets, supporting strong returns to our growers.

Zespri's net profit after tax was \$280.1 million, up from \$155.2 million in 2024/25, reflecting the larger fruit volumes and increased revenue from licence release. We also recorded our highest ever profit excluding licence release of \$123.8 million, up from \$79.8 million the prior year, driven by increased supply, market performance and a continued focus on operating efficiencies.

Some pools experienced quality and pricing pressure in certain markets, particularly Zespri SunGold Kiwifruit, but gains in key regions including Europe and North America, combined with effective management of costs, supported the lift in value back to growers.

Zespri has confirmed an intention to declare a final dividend of \$67.3 million payable in July, expected to be 36 cents per eligible share. This brings the total net dividend for the year to an expected 139 cents per eligible share, with 75 percent imputation credits applied.

"Our 2035 Strategy is focused on building on this momentum, ensuring we continue to invest in quality, capability and market development so we can consistently deliver strong returns for growers and sustained value for shareholders over the long-term," Jason says.

"By focusing on building brand-led demand, transforming our global supply and creating the product portfolio of the future, we'll be in a strong position to realise our ambition of becoming the world's healthiest fruit brand by 2035."

2025 FINAL AVERAGE ORCHARD GATE RETURNS

Pools (Fruit Categories)	2025 Final (Per Tray)	2025 February Forecast (Per Tray)	2024 Final (Per Tray)	2025 Final (Per Ha)	2025 February Forecast (Per Ha)	2024 Final (Per Ha)
Zespri Green Kiwifruit	\$10.28	\$10.00	\$8.36	\$118,790	\$115,558	\$89,783
Zespri Organic Green Kiwifruit	\$13.72	\$13.40	\$11.97	\$102,245	\$99,814	\$92,306
Zespri SunGold Kiwifruit	\$11.90	\$11.70	\$11.81	\$185,661	\$182,634	\$170,933
Zespri Organic SunGold Kiwifruit	\$16.14	\$15.84	\$15.20	\$184,609	\$181,234	\$156,390
Zespri Green14 Kiwifruit	\$9.93	\$9.69	\$9.18	\$69,029	\$67,371	\$58,437
Zespri RubyRed Kiwifruit	\$16.01	\$15.86	\$17.00	\$78,265	\$77,524	\$72,744

INDICATIVE STRIKE PRICE SET FOR LAS AND DAS

The Zespri Board has set an indicative strike price range of \$7.25 to \$7.75 per share for this year's LaS and DaS offer, supported by an independent valuation from Northington Partners.

Northington Partners assessed the value at \$8.74 to \$9.44 per share before this year's dividend, equivalent to \$7.02 to \$7.72 after the dividend is paid. The Board's indicative range sits within Northington's assessed range.

The final strike price will be set by the Board at the June meeting and published shortly after.

The full report is available on Canopy. We encourage all growers and shareholders to read it and seek independent financial advice before opting in. **Read more on page 3**

IN THIS EDITION

STRONGER PVR PROTECTIONS PROPOSED FOR KIWIFRUIT INDUSTRY



The government has announced its intention to strengthen PVR protections, including extending the PVR ownership period and reinstating provisional protection for new varieties.

[READ MORE ON PAGE 2](#)

STRENGTHENING ZESPRI GREEN



Read about Green146, the most promising new cultivar from our precommercial green programme, showing higher yields and stronger consumer preference in trial.

[READ MORE ON PAGE 5](#)

JAM-PACKED CAMPAIGN LIVE IN AUSTRALIA



Read about how our Jam-Packed campaign is supporting Zespri SunGold Kiwifruit demand across Australia with national TV, bus advertising, in-store displays and digital activity.

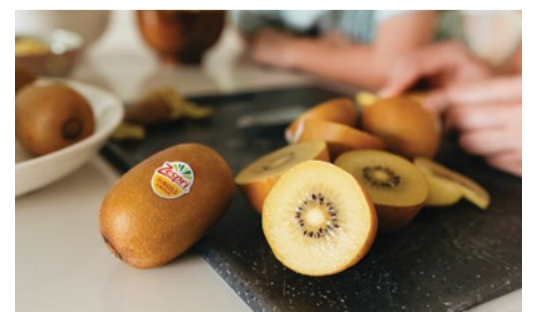
[READ MORE MARKET UPDATES ON PAGE 6](#)

GROWER BRIEFINGS UNDERWAY AS ZGS EXPANSION ROLLS OUT



Read how Zespri Global Supply is engaging with new growers as we continue to expand our offshore plantings.

[READ MORE ON PAGE 7](#)



PVR ACT AMENDMENTS TO STRENGTHEN KIWIFRUIT EXPORT VALUE



Image L-R: Minister for ACC and Minister of Statistics Scott Simpson, Minister of Commerce and Consumer Affairs Cameron Brewer, BSI CEO Mark Piper, Zespri Chairman Nathan Flowerday, Zespri CEO Jason Te Brake, MP for Tauranga Sam Uffindell, MP for Bay of Plenty Tom Rutherford, Mayor of Tauranga Mahé Drysdale, NZKGI Chairperson Whetu Rolleston and Western Bay of Plenty Mayor James Denyer. Credit: Jamie Troughton, Dscribe Media.

Zespri welcomes the Government's proposal to strengthen protections for growers of licensed plant varieties.

Under the proposed updates to the Plant Variety Rights Act 2022 announced:

- The protection period for trees and vines, including kiwifruit, would increase to 30 years. This would apply to existing plant variety rights, including Gold3 and Red19, which would be protected for an extra seven years, meaning that the new expiry dates are September 2046 and March 2050 respectively.
- Red80 would get an extra five years protection because it was registered later under a different Act. The PVR for Red80 is filed but not yet granted.

Minister of Agriculture, Forestry, Trade and Investment Todd McClay says the changes will strengthen protections for growers and support the development of new varieties.

"Stronger plant variety rights will give growers more confidence to invest and help bring new, high-value varieties to market."

CEO Jason Te Brake says the changes will deliver real benefits for New Zealand by protecting growers, backing innovation, growing exports and supporting regional jobs and communities.



Minister of Agriculture, Forestry, Trade and Investment Todd McClay during a visit to China.

"Stronger plant variety rights are fundamental to the long-term success of our industry, and growers will welcome this positive step. Growers have made significant investments in their orchards and in licence, and these changes would provide greater confidence moving forward."

'Creating the product portfolio of the future' is a core pillar of Zespri's 2035 Strategy and ambition to be the world's healthiest fruit brand. While Zespri Green remains a core focus in-market and through our innovation programme with returns at record levels, around 75 percent of kiwifruit export value comes from our PVR-protected varieties, highlighting the importance of a strong and effective IP framework.

Through the Kiwifruit Breeding Centre in partnership with the Bioeconomy Science Institute, we're continuing decades of investment in developing high-value new varieties that meet consumer needs and help growers respond to rising costs and climate change, supporting their businesses into the future.

Jason says these varieties — alongside continued investment in our brand, supply chain and building demand — are delivering significant value back to New Zealand.

"These changes would allow the industry to invest with confidence, protect returns and bring more high-value varieties to market, supporting New Zealand communities. They would also support our goal of growing sales revenue by two to three times and grower per hectare OGRs by 1.5 to two times by 2035 and support returns for shareholders."

"More broadly, they will give confidence and encourage investment from businesses that support the industry too."

These amendments better align New Zealand with international settings, helping protect existing value, unlock future export growth, and keep New Zealand competitive in high-value horticulture.

Cabinet has agreed to progress the changes but there is a legislative process to follow before they are confirmed. That will include a public consultation process and growers are encouraged to show their support.

Jason says, "Zespri knows licences are a significant investment for growers. The value from the proposed changes will flow back to growers by helping protect the premium our licensed varieties demand in-market, securing strong value for longer."

"We've worked closely with the government on these proposed changes over several years to support growers' businesses and to help us deliver long-term value. I'd like to acknowledge Commerce and Consumer Affairs Minister Cameron Brewer and his predecessor Scott Simpson, MP for Coromandel and Minister for ACC and Statistics, who have worked with us and supported the changes as well as support from other parties. We will continue to do so to help ensure the changes are made a reality."



Minister of Commerce and Consumer Affairs Cameron Brewer. Credit: Jamie Troughton, Dscribe Media.



Zespri CEO Jason Te Brake and MP for Tauranga Sam Uffindell. Credit: Jamie Troughton, Dscribe Media.

WHAT WOULD CHANGE

Protection period for trees and vines extended to

30 YEARS

GOLD3 (SUNGOLD) EXPIRY:

September 2039
September 2046

RED19 (RUBYRED) EXPIRY:

March 2043
March 2050

Red80 PVR (filed) gains an **EXTRA FIVE YEARS ONCE GRANTED**

Provisional protection restored from **PVR APPLICATION THROUGH TO GRANT**

BROAD SUPPORT FOR PROPOSED CHANGES

The proposed changes have received strong support from across Parliament, as well as from the kiwifruit industry, wider horticulture sector and other stakeholders, including in the Bay of Plenty.

Commerce and Consumer Affairs Minister Cameron Brewer says the government is strengthening plant variety rights (PVR) to protect investments underpinning high value exports, regional jobs and global demand for New Zealand produce.

"High value horticulture relies on years, often decades, of breeding, testing and commercialisation. Strengthening the Plant Variety Rights Act 2022 gives New Zealand the intellectual property settings it needs to compete internationally, protect our investment and grow export returns."

"Growers will benefit from additional returns as PVR varieties maintain their market value for longer. Directly and indirectly we all benefit when our domestic growers are thriving."

NZKGI CEO Colin Bond says, "Enforceable provisional protection is positive for the industry, reducing the risk of unauthorised copying or export during the application period. It would also encourage new variety development, supporting New Zealand growers."

"Extending PVRs to 30 years will help maintain the commercial settings that underpin our industry's success, particularly supply control. This preserves exclusivity and premium pricing and helps fund future research."

Bioeconomy Science Institute CEO Mark Piper says developing a successful new cultivar can take decades, and only a small number of varieties ultimately succeed commercially.

"Strong and certain protection settings give breeders, growers and commercial partners greater confidence to invest in the next generation of high-value plant varieties."

Horticulture New Zealand CEO Kate Scott echoes that sentiment, saying the proposed amendments will provide greater certainty for breeders, growers and investors making decisions over long production cycles.

Port of Tauranga Chief Executive Leonard Sampson says the success of the kiwifruit industry and port are intertwined.

"This supports our plans to increase capacity and invest in infrastructure to support growing export volumes. Our aim is to have the capability in place to support the industry's growth efficiently and reliably."

Tauranga's economic development agency, Priority One, Chief Executive Dave Courtney says with around 80 percent of New Zealand's kiwifruit grown in the Bay of Plenty, what supports innovation and export value will directly support regional jobs, incomes and communities.

LOYALTY AS SHARES AND DIVIDENDS AS SHARES

OFFER PERIOD CLOSING SOON: 5PM, 4 JUNE 2026

- **Loyalty as Shares (LaS):** Eligible growers can choose to receive their June loyalty payment (relating to the 2025 harvest season) as shares.
- **Dividends as Shares (DaS):** Eligible growers can choose to reinvest all or part of their dividend payment as shares.

The opt-in window for the 2026 LaS and DaS offers is closing on Thursday 4 June at 5pm. Eligible growers can opt-in to LaS and/or DaS through the Industry Portal.

The Board has approved the indicative strike price range of \$7.25 to \$7.75 per share for the offers, noting these shares will be issued after the July dividend record date, and will not receive the 2026 dividends (pre dividend range: \$8.97 to \$9.47). The final strike price will be announced on 17 June. Shares for LaS will be issued on 13 July, and DaS on 18 July.

If you do not like the final strike price or wish to opt-out for any other reason, you can do so by submitting an online opt-out form through the Industry Portal during the opt-in period (if previously opted in), or during the opt-out window which runs from 8am on 18 June 2026 to 5pm on 24 June 2026.

Eligibility for Loyalty as Shares and Dividends as Shares

Growers and shareholders with one share or less per tray of production (a share ratio equal to or less than 1:1) at the end of the opt out window are eligible for LaS and DaS this year.

If you participated in 2025 or are considering participating this year, please review all information available on Canopy to understand how the updated eligibility criteria may affect you.

More information is available on Canopy: [Canopy > Supply & operations > Your orchard business > Shares > Loyalty as Shares and Dividends as Shares](#).

To help growers make an informed decision on whether to buy Zespri Group Limited shares, a Product Disclosure Statement is available on Canopy here: [Canopy > Supply & operations > Your orchard business > Shares > Share Alignment](#), and on the Companies Office website [disclose-register.companiesoffice.govt.nz](#) by searching for offer number OFR13848. You should always seek independent advice and do your own research before making an investment decision.

Growers and shareholders should have received notice (by email or post depending on your communication preference) of the proposed offer of shares under the LaS and DaS initiatives. If you have not received a copy yet, please contact the Zespri Investor Relations Team at shares@zespri.com, or you can find the notice on the 'Loyalty as Shares and Dividends as Shares' page on Canopy.



LAS AND DAS CHECKLIST

Offer period checks: Have you reviewed

- LaS and DaS Offer documents for terms of offer & eligibility requirements
- Strike price range announced 20 May
- Loyalty as Shares and Dividends as Shares page on Canopy
- User guides: Opting in to LaS and DaS
- User guide: Amending the percent participation in DaS
- Product Disclosure Statement
- Independent valuation
- and received financial advice

Offer period opened:
21 May 2026,
8.00am

Offer period closes:
4 June 2026,
5.00pm

Opt-out window additional checks: Have you reviewed

- The strike price
- User guide: Opting out of LaS and Das

Opt out period opens:
18 June 2026,
8.00am

Opt out period closes:
24 June 2026,
5.00pm

KEY DATES

8am, 21 May - 5pm, 4 June 2026	Zespri LaS/DaS offer period open. Applications open via the Industry Portal. Eligible growers may opt in to LaS and/or DaS or may opt out if they have been previously opted in.
15 June 2026	Loyalty payment 2 (cash payment for those not opting in to LaS).
17 June 2026	Strike price announcement date based on independent valuation.
8am, 18 June - 5pm, 24 June 2026	Opt-out window: Growers can opt out of LaS and/or DaS if they have opted in previously but don't like the strike price, or if they wish to leave LaS and/or DaS for any other reason.
Late June 2026	Decision on whether to proceed with a buy-back once LaS and DaS share numbers are confirmed.
30 June 2026	Loyalty payment (cash payment for those that have opted in to and then opted out of LaS). The GST component and rounding remainder will also be paid on this date for those that have opted in to LaS.
5pm, 3 July 2026	Dividend record date (two weeks prior to the dividend payment). This is a snapshot in time of the Zespri share register which determines eligibility for the dividend.
13 July 2026	Zespri issues shares under LaS to those who have opted in.
17 July 2026	Zespri issues shares under DaS to those who have opted in and pays cash dividend to those who have partially opted in or haven't opted in.
Late August - September 2026	Proposed time range for buy-back to take place.

NOTE: These dates are current as at the date of publication but are subject to change.

DISCLAIMER:

The information on this page is intended for New Zealand kiwifruit producers who may be eligible to hold Zespri shares. It is not financial advice or a recommendation or offer to purchase Zespri shares. You should seek independent professional advice before making any investment decisions.

HOW TO OPT IN TO LAS AND DAS

If you have chosen to opt in to Loyalty as Shares (LaS) or Dividends as Shares (DaS) this year you will need to log on to Canopy and select 'Industry Portal' under 'My Quicklinks' on the homepage.

User guides have been created to help you through the opt-in process which can be found on the Loyalty as Shares and Dividends as Shares page on Canopy or follow the steps below:

OPTING IN TO LAS

- ✓ **STEP 1:** On the Industry Portal homepage, you will see several icons to choose from. Click the 'Loyalty as Shares Opt-in' icon. Note: If you are the owner of the 2025 crop but do not see this icon, please contact Zespri as soon as possible.
- ✓ **STEP 2:** A pop-up box will appear with links to the Offer Document and Product Disclosure Statement (PDS) for you to read before proceeding.
- ✓ **STEP 3:** Open the drop-down menu to select the entity you wish to opt in (you may have several). Ensure the entity details that populate are correct before proceeding.
- ✓ **STEP 4:** Using the drop-down menu, choose the best contact person to receive the LaS Opt-In confirmation. You have the option to change the email address that has been pre-populated.
- ✓ **STEP 5:** Tick the white box next to the Grower Numbers you want to opt in. If they appear grey, this means they have already been opted in. If there are any missing Grower Numbers, you can enter these into the box, and this will be sent to Zespri to verify and check.
- ✓ **STEP 6:** Review the LaS Opt-In Acknowledgements, Confirmations, and Authorisations and agree to the Terms and Conditions by clicking the tick box, then click 'Submit'. If you click 'Cancel', your request will not be saved.
- ✓ **STEP 7:** A confirmation window will appear when the form is submitted and confirmation will be emailed to you within 15 minutes.

OPTING IN TO DAS

- ✓ **STEP 1:** On the Industry Portal homepage, you will see several icons to choose from. Click the 'Dividends as Shares Opt-in' icon. Note: If you are not a current Shareholder this icon will not be displayed. If you believe you are eligible to opt in, please contact Zespri as soon as possible.
- ✓ **STEP 2:** A pop-up box will appear with links to the Offer Document and Product Disclosure Statement (PDS) for you to read before proceeding.
- ✓ **STEP 3:** Open the drop-down menu to select the entity you wish to opt-in (you may have several). Ensure the entity details that populate are correct before proceeding.
- ✓ **STEP 4:** Entity details will appear (ensure the full legal name is correct) before proceeding to select the Participation Percentage. If selecting less than 100 percent, the remaining dividend will be paid in cash.
- ✓ **STEP 5:** Using the drop-down menu, choose the best contact person to receive the DaS Opt-In confirmation. You have the option to change the email address that has been pre-populated.
- ✓ **STEP 6:** Review the DaS Opt-In Acknowledgements, Confirmations, and Authorisations and agree to the Terms and Conditions by clicking the tick box, then click 'Submit'. If you click 'Cancel', your request will not be saved.
- ✓ **STEP 7:** A confirmation window will appear when the form is submitted and confirmation will also be emailed to you within 15 minutes.

FRUIT QUALITY UPDATES

ZESPRI RUBYRED KIWIFRUIT

Zespri RubyRed Kiwifruit has held good quality throughout the market season, despite a challenging harvest with the lowest firmness observed in five years and a high number of lines harvested under firmness dispensation.

Sales are now finished and market feedback has been positive, with fewer defects on arrival than in 2025. Average arrival pressures in the markets were higher than last season, meaning fruit held firmness during transit better than in previous years. Smart Monitoring storage library data confirms this, showing a slower rate of softening in 2026 than the previous three seasons. Skin dehydration, which has been a major in-market quality challenge for RubyRed in earlier years, was also at low levels this season.

The main quality concerns were higher levels of grey and black spots both onshore and in-market, which made up a notable share of customer claims. We managed this

in-market through a risk-based approach, prioritising the identification and handling of high-risk batches.

Strong collaboration through harvest between growers, post-harvest operators, and the Zespri Quality, NZ Supply, and in-market operations teams sat behind the result. The pick-pack-ship model, fruit quality risk modelling, offshore quality assurance and inventory management processes all contributed to the positive outcome.

Our focus now turns to the season review. This includes the ongoing Minimum Taste Standards (MTS) consumer trial and a full analysis of storage trial data to evaluate RubyRed performance and understand what drove the increase in lines requiring firmness dispensation at harvest. We will use these findings to evaluate the current maturity standards and review the Zespri Quality Standards for grey and black spots to make sure they align with customer expectations.



ZESPRI SUNGOLD KIWIFRUIT

ONSHORE QUALITY

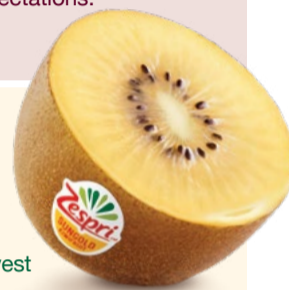
Zespri SunGold Kiwifruit has shown the least cosmetic defects in onshore packing audits in the last five years, with fewer minor blemish and shape-related defects than in previous seasons. Flesh damage is also tracking lower than in the past four seasons, reflecting fewer short-stalk issues in picking and packing.

Heavy rainfall and high temperatures during pollination are likely contributing to higher levels of rots. Post-harvest teams are managing non-pathogenic fungal growth, which is tracking above levels seen over the last three years. The soft fractile from weeks 18 and 19 clearance tests was 0.5 to 1.0 kgf lower than in the previous three seasons, which may translate to NPGF and soft risk later in the year.

The Zespri Fruit Performance and Quality teams will continue working with post-harvest to manage this season's quality risk.

OFFSHORE QUALITY

Early in-market quality of Zespri SunGold Kiwifruit is consistent with the previous three seasons, with positive customer feedback on quality. Arrival firmness has met market specifications and is supporting strong early sales. Overall defect levels are low, with physical damage and skin defects below the previous three seasons. Soft fruit levels are slightly higher than recent years, primarily due to transit conditioning for specific customer firmness requirements. Most of this fruit has already been supplied directly to customers.



ZESPRI GREEN KIWIFRUIT

ONSHORE QUALITY

Zespri Green Kiwifruit onshore quality is in line with previous seasons. Cosmetic packing defects in ECPI checks are slightly lower than in recent years, with most fruit meeting Zespri Packing Grade Standards.

April rainfall has affected Hayward growth and maturity. Smart monitoring data shows strong fruit weight gain but only a small increase in dry matter between

weeks 14 and 18. Dry matter is around 0.5 percent below the five-year average and brix development is slow.

As mainpack harvest approaches, keeping fruit on the vine long enough for proper cold acclimation and optimum maturity is critical for storage quality. The recording of the recent pre-mainpack technical session with post-harvest teams is available on Canopy.



View the Zespri SunGold, RubyRed Kiwifruit and Green onshore and offshore quality rates year-to-date on Canopy: [Canopy > News > Fruit Quality Update - May 2026](#)

ZESPRI BACKS WESTERN BAY OF PLENTY REGIONAL DEAL

Zespri welcomes the Western Bay of Plenty Regional Deal as an important step towards supporting growth in the region and for New Zealand's kiwifruit industry.

Zespri CEO Jason Te Brake says the kiwifruit industry supports this coordinated, long-term approach to infrastructure development.

Signed on 14 May, the 10-year deal between Central Government and the region's three councils sets out a coordinated programme of transport, housing and export-enabling infrastructure investment across the Western Bay, including the Connecting Mount Maunganui upgrades, the Katikati Bypass and the Takitimu North Link.

"The Western Bay of Plenty is critical to Zespri and the kiwifruit industry, with around 80 percent of our New Zealand fruit grown in the region and more than 95 percent exported through the Port of Tauranga. We're already seeing infrastructure constraints, and without action they'll worsen as the industry grows. This plan provides greater confidence that bottlenecks will be addressed and gives the industry more certainty to invest to

meet future demand, while continuing to deliver value back to growers and the communities they support."

Jason says the deal will also play an important role in supporting workers in the industry, including RSE workers, who are a critical part of the seasonal workforce.

"Access to housing and social infrastructure is essential to attracting and retaining the workers the industry and region need. A clear, coordinated plan helps ensure the Western Bay remains an attractive place to live and work."

"Improving connectivity to the Port and the Port extension remain critical priorities for the industry, which we hope to see agreed as soon as possible. We acknowledge the Government, Tauranga City Council, Western Bay of Plenty Council and Bay of Plenty Regional Council and mana whenua, as well as Priority One and members of the business community involved in the announcement."

Jason says delays to the Port of Tauranga extension remain a key potential bottleneck which Zespri hopes to see resolved as soon as possible.

20 AUG
2026

SAVE
THE DATE:

ZESPRI ANNUAL MEETING

We're looking forward to seeing you at the Zespri Annual Meeting at Mercury Baypark, Mount Maunganui at 1pm on Thursday 20 August.

The 2025/26 Annual Report, the formal Notice of Meeting, along with Proxy Forms and information relating to the election of Directors and a shareholder member of the Director Remuneration Committee (DRC) will be sent to shareholders in July.

Shareholders are reminded to check their mailing address details are up to date. If you need to make any changes, please contact the Zespri Investor Relations Team at shares@zespri.com.

Shareholders can attend the meeting in person, appoint a proxy to vote on their behalf, or vote in advance. If you have any questions about voting or proxy forms, please contact Computershare on +64 9 488 8777.

DO YOU NEED TO APPOINT A PROXY?

If your shares are held in the name of a company or other incorporated entity and you wish to vote at the Annual Meeting, that entity must appoint an individual as a proxy to attend and vote on its behalf. This must be done at least 48 hours prior to the meeting.

Further details on how to appoint a proxy for the 2026 Zespri Annual Meeting will be included with the formal Notice of Meeting, to be sent in July.

Alternatively, the Companies Act 1993 also allows for a Standing Proxy to be appointed. A Standing Proxy is automatically appointed for up to five years, unless withdrawn earlier, and applies to all meetings of shareholders including Annual Meetings and Special Meetings.

By appointing a Standing Proxy, shareholders retain the option to vote in person or online for each meeting, while removing the need to make a separate proxy appointment for each meeting.

For more information or to request a Standing Proxy form, please contact:

- **Zespri Investor Relations Team:**
shares@zespri.com | 07 572 6402
- **Computershare:**
corporateactions@computershare.co.nz | 09 488 8777

Any changes to, or withdrawal of, a Standing Proxy must be signed by the shareholder/s and received by Computershare at least 48 hours prior to the relevant meeting.

NOMINATION FORMS AVAILABLE ON CANOPY

Nomination forms for Zespri Directors and a shareholder member of the Director Remuneration Committee (DRC), along with a form to request a hard copy of the Annual Report, are now available on Canopy.

REMINDER TO CHECK YOUR BANK ACCOUNT DETAILS AHEAD OF JUNE LOYALTY PAYMENT

If you are the recipient of the loyalty payment, you must check and confirm your bank account with Zespri ahead of the upcoming June payment. Even if you're opting into Loyalty as Shares, we recommend that you check these details are up to date. This is important as this is typically the only time Zespri makes a direct payment to growers. You can check or update your bank account details via the Industry Portal – for assistance please refer to the [update-your-bank-account-and-gst](#) which can be found on the [Loyalty as Shares and Dividends as Shares page on Canopy](#).

As part of the loyalty payment process, you receive an invoice from Zespri (Zespri Generated Invoice). This document is a receipt of payment and created on your behalf so Zespri can process your loyalty payment. This is supplied at an entity level and has a breakdown of your KPINs and payment by purchase pool type and takes into account whether you participate in LaS or not.

Even though this is an invoice, you don't need to pay anything (we are paying you and have created it on your behalf). You will need to keep this as a record to pass on to your accountant.

You will also receive a payment advice document. This is created when the payment is made and will show what Zespri pays you, and into which account. If you opt into LaS and have the shares issued in July, then the payment shows what amount of money gets used to convert into shares and the remainder paid is the GST and rounding for any part share.

To the right are examples of the two documents which will help you understand what was issued and what is paid as well as any information you will need to pass onto your accountant.

Your buyer-created invoice (receipt of payment) will be sent at an entity level to the titleholder of the 2025 crop to which the loyalty payment is due. The first loyalty payment was made in January 2026, with the second loyalty payment due to be paid on 15 June 2026. The June payment was confirmed on 20 May 2026 and will be paid at a rate of \$0.2481 plus GST per tray submitted (gross) which is from the crop proceeds from the 2025 season.

What to expect if you are owed a loyalty payment and do not opt in to the Loyalty as Shares scheme:

- If you are the crop owner of the 2025 harvest and are due the second loyalty payment, you should receive a buyer-created invoice from Zespri from 8 June onwards, the remittance advices on 12 June, and the payment is scheduled to be paid on 15 June.
- If you have multiple KPINs (with multiple varieties) under a single entity, you can expect to receive one invoice.
- Loyalty payments will be made based on Class 1 trays submitted at the KPIN level. However, the total amount of loyalty funds to be distributed will still be determined by the Class 1 FOBS volume, which is your trays shipped. You can view your Class 1 trays in the Grower Payment Report, or the Grower Production Report which can be accessed via the Industry Portal (use My Quicklinks from the Canopy homepage).

What to expect if you are owed a loyalty payment and opt in to the Loyalty as Shares scheme:

- If you are the crop owner of the 2025 harvest, are due the second loyalty payment, and are opting into LaS, you will receive Zespri shares in lieu of cash.
- You will still be paid the GST component of the loyalty payment and any rounding remainder (depending on the strike price and the loyalty amount due) is scheduled to be paid on 30 June 2026. The Zespri shares will then be issued to you on 13 July 2026.

STRENGTHENING ZESPRI GREEN: INTRODUCING GREEN146



Our ability to provide strong grower returns into the future will depend in large part on the new varieties we're able to deliver. There are several key things we consider when breeding new varieties:

- They need to fit the targeted demand spaces we have identified, which are underpinned by the health and nutritional needs of consumers. When there are clear health and wellbeing benefits that our products are able to deliver, then consumers are willing to invest in Zespri kiwifruit.
- They need to deliver an outstanding, consistent, eating experience – the fruit needs to look and taste great.
- They need to perform on-orchard and through the supply chain.

One of our key priorities is delivering a new green cultivar that ticks these boxes, helping to strengthen and grow our position in the green category.

Hayward was the foundation of our industry, but as growing conditions and market expectations have evolved, it has shown more variable performance on orchard, particularly in warmer winters. Then when it gets to the market, we hear from consumers that the taste doesn't consistently meet their expectations. While they're drawn to Zespri Green for its health benefits, it is getting harder to retain loyalty over time when the eating experience is mixed, and we risk losing ground in the green category.

We also need to continue to stand out. Given there's so much Hayward around the world it has also become increasingly commoditised, making it harder to maintain value. This compares with Zespri's protected varieties, where we can manage supply relative to demand.

Roughly 70 percent of the world's kiwifruit production is green. In New Zealand we produce around 7 percent of that volume, highlighting both the scale of the global category and the opportunity to strengthen our position within it. Competitors are improving the quality and in-market consistency of their greens, including their Hayward, while investing in new cultivars and building brands to narrow the gap with Zespri.

Careful volume management alongside market performance has current Zespri Green returns in a good position. However that is not a strategy that will drive long-term growth in the category or for Zespri Kiwifruit overall. We're building demand and we should be filling it ourselves. A better green variety that performs well for both growers and the market will help ensure that we are building demand ahead of supply to deliver the best possible returns.

To do this, we need a green that is more profitable on orchard and can consistently deliver a premium experience to consumers while maintaining what consumers love about green kiwifruit.

INTRODUCING GREEN146 – OUR LEAD PRECOMMERCIAL GREEN CULTIVAR

The precommercial green programme is our largest, with 20 hectares of trials assessing a range of green cultivars across Eastern and Western Bay of Plenty, Gisborne, Waikato and Northland.

Green146 is the most promising new cultivar from the programme. It was grafted with trialists in 2022, and although still in trials through 2026, it currently shows:

- Higher consumer preference whilst retaining the classic green kiwifruit characteristics that consumers expect from Zespri Green, which broadens consumer appeal without alienating existing green kiwifruit eaters
- Yields about 50 percent higher than Hayward at average crop loads. Sites already achieving top Hayward production achieve an uplift of several thousand trays per hectare.
- Greater productivity and consistency in warmer climates, with potential yield increases in warmer regions, making growing green viable in more areas and improving long-term resilience.
- Faster establishment and earlier commercial production than Hayward
- Larger fruit size than Hayward
- Comparable supply chain performance to Hayward, with improvement potential
- A harvest date approximately 2-3 weeks later than Hayward.

CHALLENGES INCLUDE:

- More elongated shape and blunt beak, requiring assessment of packing rates and flow through the packhouse
- A long flowering period meaning effective management regimes to mitigate Psa and bud rot are important
- Ensuring any negative performance factors such as fruit drop and bud rot remain within accepted thresholds
- Balancing crop load with dry matter levels
- As a later harvesting variety, the risk of unharvested fruit being impacted by a June frost is higher.

OUR FIRST HERMAPHRODITE CULTIVAR

Green146 is also our first hermaphrodite cultivar in precommercial trial, an exciting development for the breeding programme and one that can deliver significant benefit for growers. Being a hermaphrodite means the same flowers that produce the fruit also produce the pollen, making Green146 effectively self-pollinating. This means there is potential to increase productive area by removing males, reducing concerns from flowering synchronicity, more efficient bee activity, and improved pollination outcomes in sub-optimal weather.

It is called Green146 because it was the 146th green seedling to be promoted from Stage 1 to Stage 2 in the green breeding programme around 15 years ago.

NB: Green146 is not related to Green14. Green14 is a hybrid from *chinensis* and *deliciosa* parents, Green146 is from two *deliciosa* parents.

ROLE OF HAYWARD

There are 6,000 hectares of Hayward planted in New Zealand, and Hayward will remain the majority of our Zespri Green for years to come. We'll be continuing to back it and carefully managing the potential increase in supply from Green146 to maintain strong Hayward OGR's if Green146 is commercialised.

Carl Cooper, Executive Officer for Innovation and Commercialisation, says developing a potential new green cultivar is about protecting the strength of the green category while building additional value over time, "Hayward remains central to our green portfolio and to the returns many growers rely on. At the same time, we know we need to keep evolving to make sure Zespri Green stays competitive and continues to meet the needs of consumers, customers and growers over the long-term."

"What we are looking for is a strong total package; good orchard performance, solid supply chain outcomes, and fruit that performs well with consumers in-market. That combination is what supports long-term category growth and stronger grower returns, and that is what we are assessing with Green146."

NEXT STEPS

For Zespri to commercialise a new variety, we need to be confident it meets our performance thresholds on-orchard, in the supply chain, and in the market. Intensive end to end trial activity continues with this year's crop, and we'll share results as they are validated.

The market teams are currently assessing demand, and we expect to share these market signals in early July. This information will help to inform grower consultations about potential pooling and licensing models, a conversation we will start at Shed Talks in late July.

A decision regarding commercialisation is planned for consideration in December 2026 at the earliest. In the meantime, we will continue to share what we are learning, work with you to develop the commercial aspects, and ensure our future pathway strengthens the Zespri Green category for all.



Growers attend a recent precommercial green trial orchard open day.

UNLEASH BRAND-LED DEMAND



FROM THE MARKETS

MARKING TWO YEARS OF THE NZ-EU FTA

Zespri recently welcomed an EU delegation to New Zealand for a two-day visit, marking two years since the NZ-EU Free Trade Agreement (FTA) entered into force.

The visit, led by European Union Ambassador to New Zealand Lawrence Meredith, was a chance to reflect on progress since the agreement came into effect, strengthen relationships with European partners, and discuss the role of kiwifruit in the long-term NZ-EU trading relationship. He was also joined by ambassadors from France, Germany, Ireland, the Netherlands, Poland and Spain, the Deputy Head of Mission at the Italian Embassy and other trade officials.

WHAT THE FTA HAS DELIVERED SO FAR

The NZ-EU FTA has been a significant step forward for the kiwifruit industry, removing the 8.8 percent tariff on New Zealand kiwifruit exports to the EU since May 2024. For growers, this has delivered real benefits, with an estimated \$150 million in savings over the past two years.

It has been a key enabler of our growth in Europe where we sold more than 100 million trays of kiwifruit for the first time (New Zealand and ZGS fruit) last season, generating around NZD\$2.3 billion in revenue. We sold

around 74 million trays from New Zealand last season and we expect that to increase to around 80 million trays this season.

Zespri Head of Grower and Stakeholder Relations, Michael Fox, says the FTA supports Zespri's ability to sell more fruit in the EU - and delivers significant benefits to business, consumers and communities in both regions.

"It's allowed us to continue to grow the market and expand exports to Europe, providing more consumers with high-quality Zespri Kiwifruit and helping deliver strong returns for growers. Our partnerships in Europe were key to the removal of the tariff and to our ongoing growth in Europe so it was great to be able to host the Ambassadors and show them around and thank them for their support."

LOOKING AHEAD

The EU delegation visit was about more than marking an anniversary. Strong, ongoing relationships with the European Union are critical in an increasingly complex global trading environment.

During the visit, the delegation met with local MPs, visited one of Mpac's packhouses in Te Puke to see EU machinery

in action, toured Ngāi Tukairangi Trust's orchard in Matapihi and visited the Port of Tauranga.

Michael says, "Two years on, the NZ-EU FTA is delivering real benefits for the kiwifruit industry, while also providing a strong platform for future growth.

"The recent visit reinforced the value of maintaining close ties with our trading partners and ensured growers' interests remain well understood as the relationship continues to strengthen."



The EU delegation tour with Tauranga Mayor Mahé Drysdale.

JAM-PACKED CAMPAIGN LIVE IN AUSTRALIA

Zespri's Jam-Packed campaign is now live in Australia, supporting demand for Zespri SunGold Kiwifruit.

The campaign highlights that while kiwifruit may be small, they are jam-packed with vitamins and minerals. It first ran across several Asia Pacific markets last season, where it resonated strongly with consumers and helped deliver brand premium growth.

In Australia, the campaign includes national TV advertising and a strong in-store programme featuring the KiwiBrothers at a party that's jam packed with vitamins and minerals.

TV ads will run through to early August across major cities and regional areas, with increased advertising around major cultural moments, such as the iconic Eurovision Song Contest which includes well-known Australian singer Delta Goodrem.

Other campaign highlights include sponsorship of 'jam packed' daily traffic reports on national breakfast television - The Today Show, large-scale bus advertising including a takeover of buses across the Eastern Seaboard for eight weeks and digital advertising across Facebook, Instagram and YouTube.

In store, Jam-Packed display bins have been rolled out to around 800 Coles stores, alongside screen advertising outside stores. Woolworths also has display bins and screen advertising alongside floor decals, with promotional activity also taking place in IGA stores. In addition, there's sampling across Costco, giving shoppers the chance to taste Zespri SunGold Kiwifruit and build familiarity with the brand.



The Zespri Jam-Packed bus.

2026 TOURS BRING CUSTOMERS AND PARTNERS ONSHORE

The 2026 tours season has now wrapped up, with over 400 guests from international and domestic groups welcomed onto orchards and packhouses across 26 tours. Visitors included customers, media, government representatives, and industry partners from key markets.

Tours follow the fruit end-to-end: orchard visits, packhouse tours, and time with growers and Zespri teams. This provides visitors with a first-hand view of the quality and care behind Zespri Kiwifruit.

The programme plays an important role in building market confidence and strengthening customer relationships, helping turn understanding into advocacy long after visitors return home.

Thanks to growers, post-harvest partners, and the wider industry who supported the programme. The time you give to each tour is what makes the programme so successful.



TRANSFORM GLOBAL SUPPLY



ZESPRI GLOBAL SUPPLY

GROWER BRIEFINGS UNDERWAY AS SUNGOLD EXPANSION ROLLS OUT

ZGS held its second Grower Briefing in Greece in May, drawing 53 prospective growers. The briefings are part of how ZGS engages with growers in regions taking on new Zespri SunGold Kiwifruit hectares as the 420ha expansion rolls out across France, Italy, Greece and Korea.

The programme is tailored by country, with collective sessions in Greece and Italy and one-to-one meetings in France. Sessions cover the Zespri system, SunGold

expansion plans, grower and site selection criteria, pre and post-harvest management, and the payment and incentive system.

Greece is the newest region to come into commercial SunGold production, approved by growers in the last ZGS producer vote, and the briefings mark the start of an ongoing engagement programme as new growers come into the system. Further sessions are planned across the regions as the expansion progresses.



Thessaaloniki Orchard, Greece

SMART MONITORING: POST-THINNING FLOWER COUNTS

Shoot and flower numbers across France and Italy are tracking similar to last season and in line with ZGS recommendations. Numbers are looking promising in Greece, with an increase recorded in all four monitored regions.

POST-THINNING FLOWER COUNTS:

Italy	55 flowers/m ²
France	46 flowers/m ²
Greece	79 flowers/m ²

Weather has been favourable across all countries, allowing thinning to be completed on time and supporting good pollination. Pollination in France came about a week earlier than past seasons, but the vast majority of orchards were thinned on schedule.

Within Italy, northern orchards are showing flower counts similar to 2025, with Calabria marking a clear improvement over the past two seasons. Lazio is reporting a slight decrease in shoots and flowers per square metre, particularly for Bounty rootstock.



GLOBALG.A.P. COMPLIANCE RENEWED

Zespri has renewed GLOBALG.A.P. certification, confirming our fruit continues to meet recognised standards for food safety, sustainability and responsible growing.

Maintaining this certification is critical for market access, with many of our key customers requiring GLOBALG.A.P.

as a condition of supply. It underpins confidence in the Zespri System and protects value for growers.

The result reflects the work of growers, orchard management companies, contractors, packhouses and Zespri teams, and the role they play day-to-day in meeting requirements across the system.

More detail on what this means for growers is available on Canopy:

<https://canopy.zespri.com/full/dashboard/news/respri-secures-global-GAP-compliance-for-another-year>



2025/26 FINAL PROGRESS PAYMENTS

CLASS 1 - APPROVED PROGRESS PAYMENT 05 JUNE 2026	AVERAGE ON NET SUBMIT	16/18/22	25/27	30/33	36	39	42	46
Zespri Green	\$0.2596	\$0.2415	\$0.2291	\$0.2108	\$0.3392	\$0.3392	\$0.3558	No supply
Zespri Organic Green	\$0.2988	\$0.0380	(\$0.0886)	\$0.2467	\$0.4524	\$0.4524	\$0.3383	No supply
Zespri Gold3	\$0.1470	\$0.0933	\$0.1082	\$0.1871	\$0.3211	No supply	No supply	No supply
Zespri Organic Gold3	\$0.2442	\$0.2156	\$0.2731	\$0.2075	\$0.3247	No supply	No supply	No supply
Zespri Red19	\$0.1757	\$0.0945	\$0.1270	\$0.1100	\$0.1884	\$0.1884	\$0.1721	\$0.1808
Zespri Green14	\$0.3553	\$1.1752	\$0.6038	\$0.3318	\$0.3617	\$0.3617	\$0.3183	No supply

CLASS 2 - APPROVED PROGRESS PAYMENT 05 JUNE 2026	AVERAGE ON NET SUBMIT	16/18/22	27	30	33	36	39	42
Zespri Green	\$2.1995	\$1.9706	\$2.0885	\$2.2606	\$2.3381	\$2.6165	\$2.3612	\$2.3931
Zespri Organic Green	\$2.0413	No supply	\$1.3261	\$2.2549	\$2.8612	\$1.9576	\$1.7702	No supply
Zespri Gold3	\$2.3837	\$2.5359	\$2.2403	\$2.6866	\$2.1832	\$2.1196	\$2.0221	No supply

NON-STANDARD SUPPLY - APPROVED PROGRESS PAYMENT 05 JUNE 2026	39
Zespri Gold3	\$2.3466
Zespri Organic Gold3	\$2.9456



1. Progress payments for Class 1 are paid on submitted trays and reversed for onshore fruit loss.
2. Net Submit trays = gross submitted trays less onshore fruit loss trays.

2025/26 FULL YEAR FINAL CLASS 2 AND NON STANDARD SUPPLY FRUIT AND SERVICE PAYMENTS

CLASS 2 RETURNS PER TE	GREEN	GREEN ORGANIC	GOLD3	NON STANDARD SUPPLY RETURNS PER TE
Trays Supplied (000's)	1094.95	47.70	1845.76	445.63
Submit Payment	\$1.70	\$1.70	\$1.70	\$2.40
Service Payments	\$0.13	\$0.19	\$0.11	\$0.30
Fruit Incentives	\$0.00	\$0.00	\$0.00	\$0.00
Progress Payments	\$9.19	\$12.52	\$12.11	\$12.45
Total Fruit and Service Payments	\$11.01	\$14.41	\$13.92	\$15.15

2026 SEASON JUNE PROGRESS PAYMENTS

CLASS 1 - APPROVED PROGRESS PAYMENT: JUNE 2026	AVERAGE ON NET SUBMIT	16/18/22	25/27	30/33	36	39	42
Zespri Green	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25
Zespri Organic Green	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25
Zespri Gold3	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25	No supply	No supply
Zespri Organic Gold3	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25	No supply	No supply
Zespri Red19	\$8.44	\$10.00	\$9.00	\$9.50	\$8.50	\$8.50	\$7.00
Zespri Green14	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25

NON-STANDARD SUPPLY - APPROVED PROGRESS PAYMENT: JUNE 2026	46
Zespri Red19	\$4.36

FINANCIAL COMMENTARY

PROGRESS PAYMENTS

Progress payments have been calculated to ensure cash is returned to the grower as quickly as possible and fairly across all sizes. Payments have been set so that the percentage of total fruit and service payments across the sizes are equal where possible. Consideration is given to current season sales, cashflow, prior season percentage of total fruit and service payments paid at the same time of the season, other current season risk factors and also taking into account the latest information available.

As highlighted in the April *Kiwiflier*, For Zespri Green Organic the final reconciliations of costs has seen a change in the size mix. This has resulted in a clawback of \$0.09 in size 25/27, and other sizes for Zespri Green Organic final progress payment increasing. Importantly, there is no clawback at the individual grower level.

June 2026 approved progress payments on Net Submit trays

Approved per tray progress payments for 05 June 2026:

Class 1	
Zespri Green	\$0.2596
Zespri Organic Green	\$0.2988
Zespri Gold3	\$0.1470
Zespri Organic Gold3	\$0.2442
Zespri Red19	\$0.1757
Zespri Green14	\$0.3553

JUNE PROGRESS PAYMENTS REMINDER

As announced in the May 2026 *Kiwiflier*, the first progress payment for the year is happening in June.

The rates for Red19 have been set by considering current season sales, cashflow, other current season risk factors and the latest information available to us before the first major forecast of the year in July. For the other pools, the rate has been set in relation to cashflow.



PAYMENT TIMING

12 June 2026	For any fruit submitted up to the 7th of June
19 June 2026	For any fruit submitted after the 14th of June
26 June 2026	For any fruit submitted after the 21st of June

CLASS 1 FRUIT AND SERVICE PAYMENTS AND TIMINGS

(INCLUDING LOYALTY PREMIUM)

The tables below show the actual payments to date and, in the shaded area, final payments for the 2025 season. The shaded area may change as we update our forecasts during the season. Actual payments made YTD are above the dotted line with the average amount paid. Payments yet to be made are indicated below the dotted line.

- Submit is paid in the early months when fruit is submitted into inventory.

- Pack and Time, KiwiStart and Taste Zespri is paid on FOBS, i.e. when fruit is shipped. Some of the Supplier Accountability payments are subject to SLA terms.
- Progress will be paid in the remaining months at levels subject to Zespri Management approval.
- YTD amounts for Pack and Time may move from previous *Kiwifliers* due to SLAs being paid late in a month.

ZESPRI GOLD3 JUNE								ZESPRI ORGANIC GOLD3 JUNE								ZESPRI RED19 JUNE							
ISO month	Submit	Pack and Time	KiwiStart Accountability	Taste Zespri	Progress	Total payment / TE Supplied	% of Pool Paid YTD	Submit	Pack and Time	KiwiStart Accountability	Taste Zespri	Progress	Total payment / TE Supplied	% of Pool Paid YTD	Submit	Pack and Time	KiwiStart Accountability	Taste Zespri	Progress	Total payment / TE Supplied	% of Pool Paid YTD		
Apr-25	\$3.60	\$0.10	\$0.00			\$3.70	21%	\$3.95	\$0.06				\$4.01	19%	\$4.92	\$0.00				\$4.92	24%		
May-25		\$0.05	\$0.00			\$3.76	22%		\$0.05				\$4.06	19%						\$4.92	24%		
Jun-25		\$0.11	\$0.00		\$0.25	\$4.12	24%		\$0.06			\$0.25	\$4.37	21%					\$9.05	\$13.97	69%		
Jul-25		\$0.10		\$0.69	\$1.89	\$6.79	39%		\$0.16		\$1.24	\$1.95	\$7.72	36%					\$2.22	\$16.19	80%		
Aug-25		\$0.24	\$0.64	\$0.92	\$0.54	\$9.14	53%		\$0.36	\$0.69	\$1.89	\$0.10	\$10.75	51%			-\$0.05		\$0.91	\$17.05	84%		
Sep-25		\$0.73	\$0.00	\$1.12	\$0.09	\$11.08	64%		\$0.72	\$0.00	\$2.29	\$0.07	\$13.83	65%			\$0.00		\$1.10	\$18.15	90%		
Oct-25		\$0.51	\$0.65	\$0.23	\$0.56	\$13.04	75%		\$0.26	\$0.78	\$0.28	\$0.65	\$15.80	74%					\$0.43	\$18.58	92%		
Nov-25		\$0.59	\$0.01	\$0.91	\$0.57	\$15.12	87%		\$0.02	\$0.00	\$1.44	\$1.31	\$18.57	87%			\$0.00		\$0.38	\$18.96	94%		
Dec-25		\$0.12	\$0.01	\$0.02	\$1.01	\$16.29	94%		\$0.07	\$0.00	\$0.01	\$0.84	\$19.49	92%		\$0.01	\$0.00		\$0.24	\$19.21	95%		
Jan-26			\$0.01			\$16.30	94%			\$0.00			\$19.49	92%			\$0.00			\$19.21	95%		
Feb-26		\$0.00	\$0.01	\$0.00	\$0.66	\$16.97	98%		\$0.00	\$0.00	\$0.00	\$0.81	\$20.30	96%		\$0.00	\$0.00		\$0.51	\$19.72	98%		
Mar-26			\$0.01		\$0.15	\$17.13	99%			\$0.00		\$0.71	\$21.02	99%			\$0.00		\$0.27	\$19.99	99%		
Apr-26					\$0.09	\$17.22	99%					\$0.10	\$21.12	99%					\$0.10	\$20.09	99%		
May-26						\$17.22	99%						\$21.12	99%						\$20.09	99%		
Jun-26					\$0.15	\$17.37	100%					\$0.24	\$21.39	100%					\$0.18	\$20.21	100%		
Paid YTD	\$3.60	\$2.56	\$1.35	\$3.90	\$5.81	\$17.22		\$3.95	\$1.75	\$1.48	\$7.14	\$6.79	\$21.15		\$4.92	\$0.01	-\$0.05	\$0.00	\$15.21	\$20.09			
Balance to pay	\$0.00	\$0.00	\$0.00	\$0.00	\$0.15	\$0.15		\$0.00	\$0.00	\$0.00	\$0.00	\$0.24	\$0.24		\$0.00	\$0.00	\$0.00	\$0.00	\$0.18	\$0.18			
Total fruit and service payments - 2025/26 Forecast							\$17.37	Total fruit and service payments - 2025/26 Forecast							\$21.39	Total fruit and service payments - 2025/26 Forecast							\$20.27

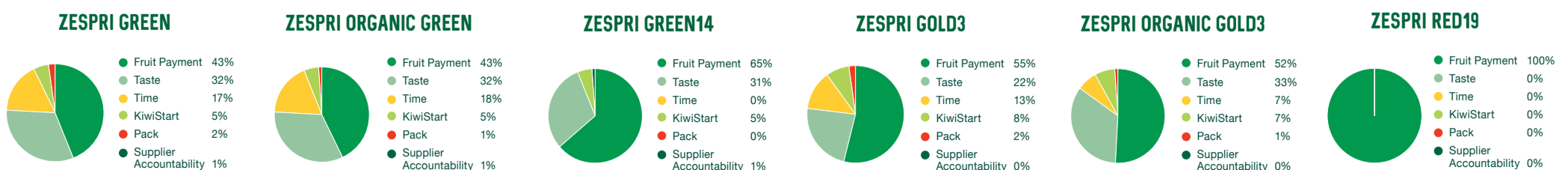
ZESPRI GREEN JUNE								ZESPRI ORGANIC GREEN JUNE								ZESPRI GREEN14 JUNE							
ISO month	Submit	Pack and Time	KiwiStart Accountability	Taste Zespri	Progress	Total payment / TE Supplied	% of Pool Paid YTD	Submit	Pack and Time	KiwiStart Accountability	Taste Zespri	Progress	Total payment / TE Supplied	% of Pool Paid YTD	Submit	Pack and Time	KiwiStart Accountability	Taste Zespri	Progress	Total payment / TE Supplied	% of Pool Paid YTD		
Apr-25	\$2.74	\$0.02				\$2.76	20%	\$3.00					\$3.00	18%	\$2.95					\$2.95	21%		
May-25		\$0.07	\$0.00			\$2.83	21%		\$0.04				\$3.04	18%						\$2.95	21%		
Jun-25		\$0.05	\$0.00		\$0.25	\$3.13	23%		\$0.04			\$0.25	\$3.32	20%					\$0.25	\$3.20	23%		
Jul-25		\$0.03		\$0.53	\$1.24	\$4.94	37%		\$0.11		\$0.71	\$2.16	\$6.31	38%		\$0.03		\$1.22	\$2.16	\$6.61	47%		
Aug-25		\$0.12	\$0.32	\$0.81	\$0.08	\$6.27	47%		\$0.11	\$0.44	\$1.06	\$0.12	\$8.03	48%			\$0.26	\$1.22	\$0.77	\$8.86	63%		
Sep-25		\$0.36	\$0.00	\$1.34	\$0.03	\$8.00	59%		\$0.53	\$0.00	\$1.70	\$0.05	\$10.32	62%		\$0.00		\$1.06	\$0.83	\$10.75	76%		
Oct-25		\$0.79	\$0.41	\$0.60	\$0.03	\$9.83	73%		\$1.43	\$0.44	\$0.75	\$0.05	\$12.98	78%			\$0.35		\$0.10	\$11.20	79%		
Nov-25		\$0.54	\$0.01	\$0.98	\$0.10	\$11.47	85%		\$0.43	\$0.01	\$1.18	\$0.09	\$14.69	89%			\$0.00	\$0.87	\$0.05	\$12.12	86%		
Dec-25		\$0.60	\$0.01	\$0.10	\$0.40	\$12.58	93%		\$0.43	\$0.01	\$0.07	\$0.14	\$15.34	92%			\$0.00		\$0.66	\$12.78	91%		
Jan-26			\$0.01			\$12.59	93%			\$0.01			\$15.35	93%			\$0.00			\$12.78	91%		
Feb-26		\$0.01	\$0.01	\$0.00	\$0.33	\$12.95	96%		\$0.00	\$0.01	\$0.00	\$0.48	\$15.85	96%		\$0.00	\$0.00	\$0.00	\$0.63	\$13.41	95%		
Mar-26			\$0.01		\$0.33	\$13.29	99%			\$0.01		\$0.54	\$16.40	99%			\$0.00		\$0.37	\$13.78	98%		
Apr-26					\$0.09	\$13.38	99%					\$0.09	\$16.48	99%					\$0.10	\$13.88	98%		
May-26						\$13.38	99%						\$16.48	99%						\$13.88	98%		
Jun-26					\$0.26	\$13.64	100%					\$0.30	\$16.81	100%					\$0.36	\$14.24	100%		
Paid YTD	\$2.74	\$2.58	\$0.79	\$4.37	\$2.89	\$13.38		\$3.00	\$3.12	\$0.93	\$5.48	\$3.96	\$16.51		\$2.95	\$0.03	\$0.61	\$4.37	\$5.92	\$13.88			
Balance to pay	\$0.00	\$0.00	\$0.00	\$0.00	\$0.26	\$0.26		\$0.00	\$0.00	\$0.00	\$0.00	\$0.30	\$0.30		\$0.00	\$0.00	\$0.00	\$0.00	\$0.36	\$0.36			
Total fruit and service payments - 2025/26 Forecast							\$13.64	Total fruit and service payments - 2025/26 Forecast							\$16.81	Total fruit and service payments - 2025/26 Forecast							\$14.24

Note 1: The submit and progress payments detailed in the tables are based on net submit trays.
 Note 2: Rates per TE of \$0.00 have values of less than \$0.005.

Note 3: The June payment is not final as we are currently working on the year end wash-up. Amounts above are not rounded to two decimal places, therefore rounding differences may apply.

2025/26 SEASON GROWER PAYMENT PORTIONS - TOTAL FRUIT AND SERVICE PAYMENTS

2025/26 ACTUAL FORECAST



FULL-YEAR FORECAST RETURN AND ORCHARD GATE RETURN (OGR) – INDUSTRY AVERAGE ONLY

Full-Year Return	2025/26 - Actual							2024/25 - Actual						
	Zespri Green	Zespri Organic Green	Zespri Gold3	Zespri Organic Gold3	Zespri Red19	Zespri Green14	All Pools	Zespri Green	Zespri Organic Green	Zespri Gold3	Zespri Organic Gold3	Zespri Red19	Zespri Green14	All Pools
Total Forecast:														
Total trays supplied (m)	63.5	3.6	139.6	4.7	3.0	0.1	218.0	59.8	3.6	124.0	3.6	1.5	0.1	196.8
Kilograms supplied (m)	221.9	12.7	487.6	16.4	9.9	0.4	760.8	206.7	12.6	433.6	12.7	4.9	0.4	685.3
Average size per tray	31.9	33.9	27.2	27.3	39.7	36.9		34.3	34.9	27.7	28.3	41.3	36.8	
Fruit payments (\$m)	374.4	26.5	1,333.4	51.6	61.1	1.0	1,892.7	317.5	28.5	1,241.5	39.8	32.1	1.1	1,709.5
Fruit incentives (\$m)	328.8	23.5	733.6	40.7	(0.1)	0.5	1,126.9	266.5	17.1	559.2	26.6	-0.1	0.5	869.8
Service costs (\$m)	163.1	11.4	357.3	8.2	0.0	0.0	540.5	116.5	9.4	325.8	6.7	-	0.0	459.3
Fruit and service payments excl. loyalty premium (\$m)	866.2	61.4	2,424.3	100.5	61.0	1.5	3,560.1	700.5	55.0	2,126.5	73.1	32.0	1.6	3,038.6
Total Forecast per tray (\$):														
Submit payment ¹	2.74	3.00	3.60	3.95	4.92	2.95		2.73	2.75	3.60	3.60	5.10	2.95	
Progress payments	3.15	4.26	5.95	7.03	15.39	6.27		2.58	5.08	6.41	7.38	16.16	6.16	
Total fruit payments per net submit trays	5.89	7.26	9.55	10.98	20.31	9.22		5.31	7.83	10.01	10.98	21.26	9.11	
KiwiStart ²	0.73	0.87	1.32	1.48	0.00	0.70		0.83	0.77	1.15	1.20	0.00	0.60	
Taste Zespri	4.37	5.48	3.90	7.14	0.00	4.37		3.56	3.85	3.29	6.07	0.00	3.67	
Supplier Accountability	0.07	0.09	0.04	0.03	-0.05	-0.09		0.07	0.08	0.07	0.08	-0.08	-0.01	
Fruit incentives	5.18	6.44	5.26	8.66	-0.05	4.98		4.46	4.69	4.51	7.35	-0.08	4.26	
Pack type	0.33	0.14	0.39	0.21	0.00	0.03		0.30	0.11	0.45	0.33	0.00	0.02	
Time payment	2.24	2.98	2.17	1.54	0.01	0.00		1.65	2.47	2.18	1.51	0.00	0.00	
Service costs	2.57	3.12	2.56	1.75	0.01	0.03		1.95	2.58	2.63	1.84	0.00	0.02	
Class 1 fruit and service payments (excl loyalty) per net submit trays	13.64	16.81	17.37	21.39	20.27	14.24		11.72	15.10	17.15	20.17	21.18	13.40	
Loyalty premium	0.35	0.35	0.35	0.35	0.35	0.35		0.31	0.31	0.31	0.31	0.31	0.31	
Less: onshore fruit loss	-0.07	-0.08	-0.20	-0.26	-0.01	-0.06		-0.06	-0.12	-0.12	-0.10	-0.01	0.00	
Fruit loss percentage ³	0.50%	0.50%	1.15%	1.21%	0.05%	0.39%		0.55%	0.76%	0.67%	0.48%	0.04%	0.01%	
Class 1 fruit and service payments (incl. loyalty) per gross submit trays	13.92	17.08	17.52	21.48	20.61	14.53		11.97	15.30	17.35	20.38	21.49	13.71	
Plus Class 2 Return ⁴	0.35	0.59	0.16	0.22	0.18	0.13		0.27	0.55	0.17	0.22	0.11	0.03	
Plus Non-Standard Supply (NSS) ⁴	0.01	0.01	0.03	0.08	0.00	0.00		0.03	0.00	0.03	0.11	0.11	0.00	
Plus Other Income (Non dividend) ⁵	0.00	0.00	0.01	0.00	0.01	0.00		0.00	0.00	0.01	0.02	0.01	0.00	
Average revenue per gross submit trays	14.28	17.67	17.71	21.79	20.80	14.66		12.27	15.85	17.56	20.73	21.72	13.74	
LESS: Post-harvest costs deducted⁶														
Base packing and packaging	-1.64	-1.85	-3.20	-3.36	-3.38	-3.27		-1.68	-1.87	-3.22	-3.42	-3.39	-3.26	
Pack differential	-0.32	-0.14	-0.38	-0.21	0.00	-0.03		-0.29	-0.11	-0.44	-0.33	0.00	-0.02	
Base cool storage	-1.17	-1.16	-1.17	-1.17	-1.18	-1.19		-1.13	-1.11	-1.13	-1.12	-1.14	-1.13	
Logistics	-0.21	-0.21	-0.22	-0.20	-0.23	-0.23		-0.19	-0.20	-0.20	-0.19	-0.21	-0.16	
Time and CC/RK charges	-0.66	-0.59	-0.84	-0.71	0.00	0.00		-0.61	-0.60	-0.76	-0.46	0.00	0.00	
Total post-harvest costs per gross submit trays	-4.00	-3.95	-5.81	-5.65	-4.78	-4.73		-3.90	-3.89	-5.75	-5.53	-4.73	-4.56	
OGR per gross submit trays	10.28	13.72	11.90	16.14	16.01	9.93		8.36	11.97	11.81	15.20	17.00	9.18	
Average industry yield per productive hectare⁷	11,550	7,450	15,603	11,441	4,887	6,951		10,737	7,712	14,469	10,286	4,280	6,369	
Number of productive hectares⁸	5,527	492	9,049	416	616	15		5,598	476	8,626	354	353	19	
OGR per hectare	\$118,790	\$102,245	\$185,661	\$184,609	\$78,265	\$69,029		\$89,783	\$92,306	\$170,933	\$156,390	\$72,744	\$58,437	
Average kilogram per tray⁹	3.49	3.47	3.49	3.49	3.27	3.46		3.46	3.45	3.50	3.50	3.22	3.47	
OGR per kilogram	2.94	3.96	3.41	4.62	4.89	2.87		2.42	3.47	3.38	4.34	5.27	2.65	

Notes:

- Submit rate presented for Zespri Green reflects Submit rate of \$2.75 for Sizes 18-39, and \$2.55 for Size 42.
- KiwiStart includes Priority Premium payments. These are period one related payments that apply to fruit shipped in the applicable weeks and vessels.
- Fruit loss percentage includes ungraded fruit inventory losses.
- Zespri does not procure Class 2 and NSS in all categories, returns are as reported in the Ingham Mora post-harvest survey.
- Other Income may include any Service Level Agreement payments, Class 3 income and interest.
- Post-harvest cost data was compiled by Ingham Mora Limited in March 2026.
- The average industry yield per hectare equals Class 1 volumes submitted divided by productive hectares. Average yield levels are calculated based on current volume data incorporating the actual FOBS data with actual onshore fruit loss percentages. The OGR may be distorted by the inclusion of orchards in the first years of production in the calculation.
- Productive hectare information is sourced from the Grower Services database and includes all hectares described by growers as producing vines.
- Average kilograms per tray are derived using the latest Pack Conversion rates.

Note: Amounts above are not rounded to two decimal places, therefore rounding differences may apply.

PAYMENTS AND INCOME EXPLAINED

Zespri reports corporate profit by each individual revenue stream. The operating segments reflect the key business activities and are: New Zealand Kiwifruit, Non-New Zealand supply, New Cultivars and Other. Clarity of sources of value and sources of funding is important given the kiwifruit industry's strong growth to date and projected growth. The infographic provided here outlines how money flows through the industry using the 2025/26 Corporate results: Zespri's revenue streams, pool costs, fruit payments to growers, corporate costs and how Zespri distributes the profit made.

GLOBAL REVENUE \$6.3 BILLION

- Kiwifruit sales: \$5,909 million
- Other revenue: \$343 million

	NEW ZEALAND KIWIFRUIT	NON-NEW ZEALAND SUPPLY	NEW CULTIVARS	OTHER
	\$5,033	\$876	–	–
	\$11	\$11	\$303	\$18

Kiwifruit sales globally - \$5,909.4 million from 250.9 million trays supplied. Other revenue driven by SunGold licences released of \$224 million and plant variety rights royalties of \$74.4 million, along with external co-funding and interest and rental income.

POOL COSTS \$1,135 MILLION



	NEW ZEALAND KIWIFRUIT	NON-NEW ZEALAND SUPPLY	NEW CULTIVARS	OTHER
	\$1,043	\$92	–	–

Includes freight, insurance, duty and customs, logistics and promotion costs.

PAYMENTS FOR FRUIT INCLUDING LOYALTY \$4,287 MILLION

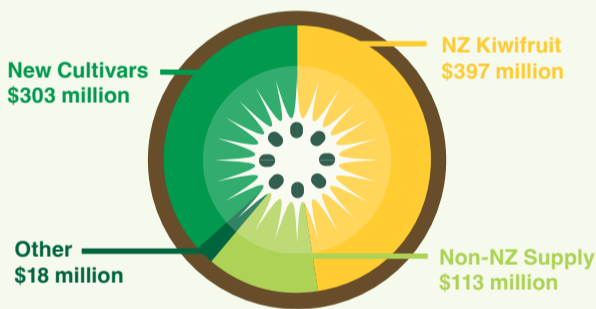


	NEW ZEALAND KIWIFRUIT	NON-NEW ZEALAND SUPPLY	NEW CULTIVARS	OTHER
	\$3,605	\$682	–	–

\$3,604.9 million paid to New Zealand growers for fruit payments (including service and incentive payments) including \$75.4 million for loyalty payments. \$681.9 million paid to non-New Zealand based growers for fruit purchased.

CORPORATE REVENUE \$831 MILLION

Included in Global Revenue



	NEW ZEALAND KIWIFRUIT	NON-NEW ZEALAND SUPPLY	NEW CULTIVARS	OTHER
	\$397	\$113	\$303	\$18

After pool costs and payments for fruit including loyalty, \$397.2 million earned from \$5 billion in kiwifruit sales.

\$112.8 million in corporate revenue earned from \$875.9 million in kiwifruit sales.

* \$224 million revenue from 157.44 hectares of restricted SunGold licence release (Hayward and Green14 cutover) and 259.57 hectares of unrestricted SunGold, plus other licence income.

Interest income and land and building rental income and other.

* \$74.4 million royalty income from PVR (Plant Variety Rights) sales.

* \$4.5 million of external research funding received.

CORPORATE COSTS \$443 MILLION

- Innovation costs: \$47 million
- Overhead costs: \$396 million

	NEW ZEALAND KIWIFRUIT	NON-NEW ZEALAND SUPPLY	NEW CULTIVARS	OTHER
	\$18	\$2	\$27	–
	\$307	\$61	\$17	\$12

PROFIT BEFORE TAX \$388 MILLION

	NEW ZEALAND KIWIFRUIT	NON-NEW ZEALAND SUPPLY	NEW CULTIVARS	OTHER
	\$72	\$50	\$259	\$7

TAXATION \$108 MILLION

	\$108			
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PROFIT AFTER TAX \$280 MILLION

	\$280			
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RETAINED EARNINGS

Profit retained in the business \$28 million. Earnings reinvested into the business for assets, working capital and financial stability.



DIVIDENDS

Net Dividends proposed are \$252 million or \$1.39* per share with 75 percent imputation. The current dividend policy is 70-90 percent of the distributable profit (2025/26 = \$280.1 million).



Please note, rounding differences may apply to totals.
* Note: future dividends per share are based on Ordinary Shares as at 31 March 2026. The actual dividend paid on Ordinary Shares will vary depending on the number of Class B Shares at the dividend record date.



SHARES UPDATE: JUNE

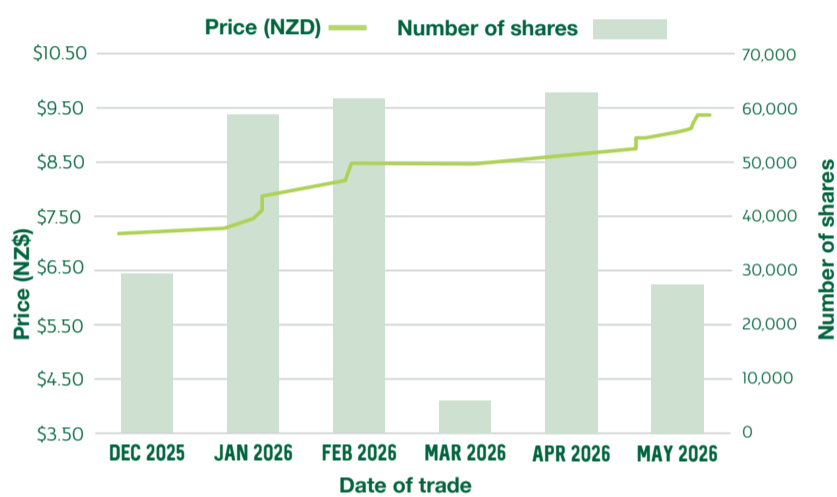
WHAT'S HAPPENING IN THE MARKET

BIDS (BUYERS)		
Orders	Quantity	Price
1	5,400	\$9.40
1	1,050	\$9.40
1	2,000	\$9.20
1	2,000	\$9.00
1	21,000	\$8.50
1	11,000	\$8.00
1	16,410	\$6.00
1	24,836	\$5.00

OFFERS (SELLERS)		
Orders	Quantity	Price
1	2,000	\$9.60
1	2,000	\$9.80

LAST 10 TRADES			
Date	Quantity	Price	Value
11/05/2026	1,600	\$9.40	\$15,040
08/05/2026	400	\$9.40	\$3,760
07/05/2026	22,618	\$9.20	\$208,086
07/05/2026	3,000	\$9.20	\$27,600
23/04/2026	60,698	\$9.00	\$546,282
23/04/2026	3,000	\$8.80	\$26,400
27/03/2026	6,000	\$8.60	\$51,600
20/02/2026	5,301	\$8.50	\$45,059
13/02/2026	5,309	\$8.50	\$45,127
13/02/2026	50,240	\$8.50	\$427,040

ZESPRI GROUP LIMITED SHARE TRADES: DEC 2025 TO MAY 2026



The graph above shows the price per share that has been traded with USX and the total number of shares traded.

WANT TO DISCOVER MORE?

To get a list of the price for current buyers and sellers, Market depth, last 10 trades, and market announcements go to <http://www.usx.co.nz>. The Zespri Group Limited listing code is 'ZGL'.

Follow us on **reap** for our mobile IR experience
Go to www.reapapp.io to download the app.

Please note that at any time that content for the *Kiwiflier* is finalised for publication, there may be some trades associated with director entities which have been matched and transacted, but the paperwork has not yet been received by Zespri or Computershare. As such, there may be some lags in reporting trading by entities associated with directors. Zespri will however ensure that as at the end of each month, the Director Share Holdings and Transfers document on the Zespri Canopy website will always provide the most up to date information held by Zespri.

SHARES AT A GLANCE AS AT 19 MAY 2026 AT 3PM

OVERSHARED SHARES WITH A SANCTION IN MAY 2026



The Constitution requires shareholders who are over their share cap (overshared) to sell their excess shares three years after the date they exceeded their share cap.

DRY SHARES CONVERTING TO B CLASS THIS MONTH



The Constitution states that Dry Shareholders (growers who no longer supply fruit to Zespri) will cease to receive dividend payments three years after becoming Dry and will be converted to B class shares.

TOTAL NUMBER OF CLASS B SHARES



This is the number of shares that are no longer eligible for dividend payments.

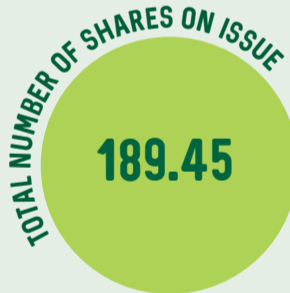
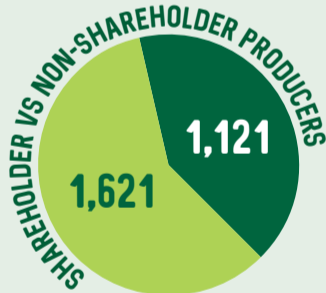
DIRECTOR SHARE TRADING AS AT 19 MAY 2026



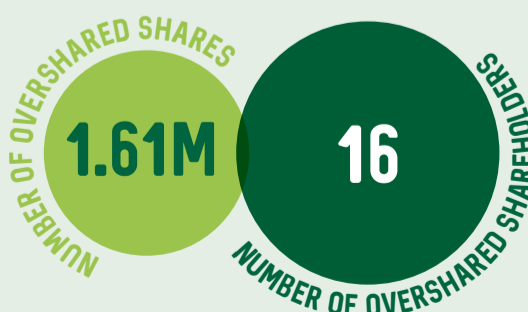
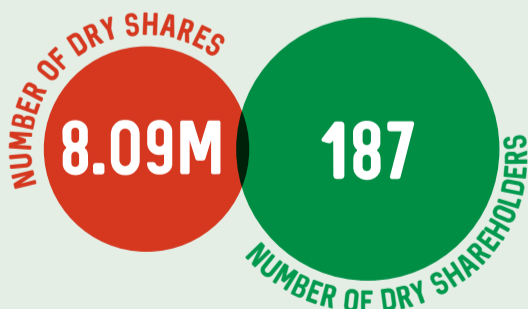
Shares traded by entities associated with Zespri Directors.

OUR SHAREHOLDERS

- Shareholder Producers
- Non-shareholder Producers

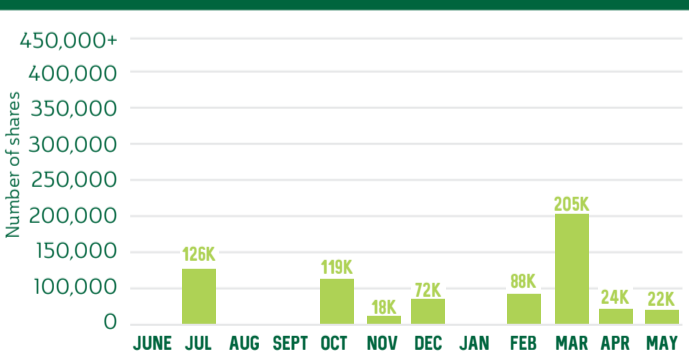


DRY AND OVERSHARED SHARES

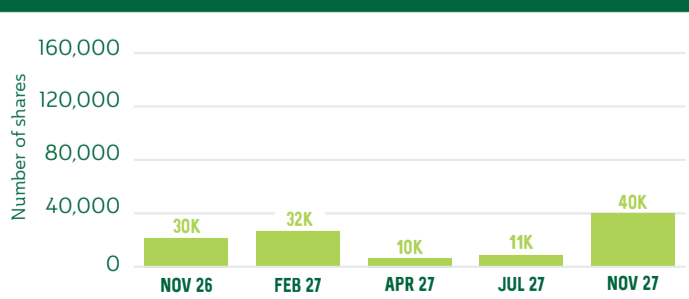


DISCLAIMER: The above figures are a snapshot in time and are subject to change at any time due to shares being traded.

DRY SHARES CONVERTING TO B CLASS FOR THE NEXT 12 MONTHS



OVERSHARED SHARES SANCTION END DATES



LOOKING TO BUY ZESPRI SHARES?

WHO CAN PURCHASE SHARES?

Our current producers are eligible to purchase shares in Zespri. The share entitlement for each landowner and lessee of a current producing orchard is calculated based on the historical production of the orchard(s). Contact us if you would like more information about your share entitlement.

OFF-MARKET TRADING

This is a share trade that does not involve a broker. The buyer and seller will agree on a price, complete an Off-Market Transfer form and return this to Zespri for processing.

ON-MARKET SHARE TRADING

Your broker will assist you to register your account with them and trade on your behalf through the Unlisted Securities Exchange (USX) platform. Once you are registered, they take care of most of the paperwork for you.

CHOOSE A USX-APPROVED BROKER



SHARES AVAILABILITY BOARD

The Shares Availability Board on Canopy is a place for sellers to advertise their shares for sale, and for buyers to advertise their interest in purchasing shares. This Board is solely for matching buyers with sellers. Zespri will not be involved in matching parties or setting a price for the sale of shares.

There are currently two sellers with 98,835 shares listed for sale, and 25 buyers seeking 2,960,500 shares on the Shares Availability Board.

You can register your shares for sale, or your interest to buy shares at the following link: <https://canopy.zespri.com/full/dashboard/supply-and-operations/your-orchard-business/shares/shares-availability-board>

If you don't have access to the Canopy as a dry shareholder, please get in touch with the Zespri Shares team.

APPLICATIONS OPEN FOR THE 2026 ZESPRI GOVERNANCE DEVELOPMENT PROGRAMME

The 2026 intake of the Zespri Governance Development Programme (ZGDP) is now open for applications. The curriculum has been refreshed to strengthen technical skill development and leadership capability.

The year-long programme is open to people working in the kiwifruit industry, or in kiwifruit-adjacent roles, who are interested in stepping into an industry governance role within the next three to five years. We're focused on building a leadership pipeline that reflects the diversity of our grower community.

For the programme guide and to apply, visit the scholarships section on the Zespri website. Applications close at 5pm on Friday 19 June.



KVH UPDATES

STAY BIOSECURITY-SMART WHEN PLANTING OR REPLACING VINES

Winter is a key time for replanting or establishing new kiwifruit blocks. Whether you're replacing old vines or developing a new area, it's vital to stay on top of biosecurity requirements - especially when moving plants between properties.

Following biosecurity requirements reduces the risk of spreading pests and diseases like Psa and helps ensure a rapid, effective response if a new organism is detected.

Growers must only source kiwifruit plants from nurseries that meet the National Kiwifruit Pathway Management Plan requirements. This means certification through one of the following:

1. KVH's [Kiwifruit Plant Certification Scheme \(KPCS\)](#)
2. [Plant Pass](#), a broad nursery certification programme for all plant types

You'll find a list of [certified nurseries on the KVH website](#). Two levels of certification are available:

1. Full Certification: Plants are free from Psa and other target organisms. These nurseries operate in Psa-free environments and provide plants that have tested Psa Not Detected
2. Restricted Certification: Plants may carry the common New Zealand strain of Psa (Psa-V) but are tested to be free from more harmful, resistant, or offshore strains

Growers can produce their own plants on the property they'll be used on, without certification. Additionally, up to 1,000 plants per year may be moved between properties under the same ownership (KPINs). While certification isn't needed in these cases, accurate traceability records must be kept.



IMPORTANT REMINDERS:

- Do not move any plants showing disease symptoms.
- Both the supplying nursery and the receiving property must maintain traceability records in case symptoms appear later and tracing is required.

For further guidance or to view certified nursery lists, visit the [KVH nursery web page](#) or [contact us directly](#).

NZKGI UPDATES



19 JUNE 2026 BAY OF PLENTY YOUNG GROWER 2026

The Bay of Plenty Young Grower Competition is coming up on Friday 19 June at Mercury Baypark, showcasing the next generation coming through our industry.

Head along to support the contestants, catch up with others across the sector, and see how they perform across practical, technical and under-pressure challenges.

Alongside the competition, Cultivate Your Career will bring around 400 students through to see what a future in kiwifruit could look like.

If you're there, take the time to support both the contestants and students. It all plays a part in building our future workforce.

MEET YOUR 2026 FINALISTS



Left to right: Danyon Robertson, Jessie Blattmann, Navneet Kaur, Aimee Barker-Gilbert, Nanique Bonthuys, Teriaki Williams, William Kenna and Patterson Kelly



NZ KIWIFRUIT INDUSTRY INNOVATION AWARDS

REMINDER: NOMINATIONS OPEN FOR THE KIWIFRUIT INNOVATION AWARD

Nominations are open for the 2026 New Zealand Kiwifruit Innovation Award.

The award recognises individuals who have made a practical difference to the industry through innovation - either by solving a problem or improving how we operate.

It's open to anyone connected to the industry, including growers and those working across orchard management, post-harvest, research and Zespri.

Last year's winner, Eastern Bay of Plenty grower and harvest contractor Brett Wotton, was recognised for introducing covers for picking bags to improve fruit handling and reduce damage.

Previous winners include Kanako Inomata (Zespri KiwiBrothers), Dr Annette Richardson (budbreak), Dr Steve Green (water and nutrient management), Cathy McKenna (pest management) and Russell Lowe (breeding, including the first commercial red cultivar).



The nomination form can be found here: [Canopy > News > 2026 New Zealand Kiwifruit Innovation Award open.](#)

Please submit nominations to corporate.communications@zespri.com.

**NOMINATIONS CLOSE
24 JULY 2026
AND MUST BE FOR
AN INDIVIDUAL**

CONTACT US

**Grower & Industry
Relations Manager**
Malkit Singh:
027 665 0121

**Grower Relations
Managers**
Sue Groenewald – Red:
027 493 1987

**Sylvia Warren – Gisborne, Ōpōtiki,
Whakatāne, Pukehina, Pongakawa:**
022 101 8550

Jemma Pryor – Te Puke:
027 283 6192

**Brad Ririnui – Tauranga, Paengaroa,
Hawke's Bay:**
021 757 843

**Peter Blair – South Tauranga (Lower
Kaimai), Waikato, Coromandel,
Auckland, Whangārei, Kerikeri:**
021 024 02322

**Robin Barker-Gilbert – Katikati,
Athenree, Waihi, Lower North Island,
Nelson:** 027 779 5910

Sasha Avery – Organics:
027 467 9789

10-13
JUNE

JOIN ZESPRI AT MYSTERY CREEK FIELDDAYS

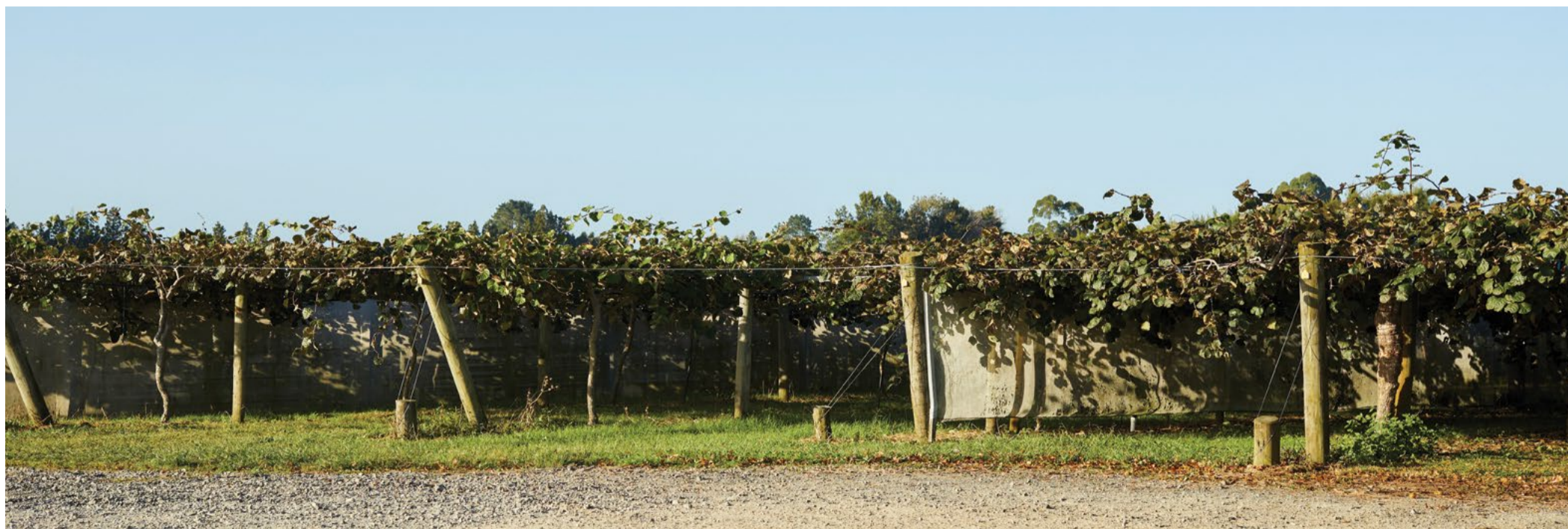
We'll be back at Mystery Creek Fielddays from Wednesday 10 June to Saturday 13 June. Join CEO Jason Te Brake and Chief Marketing Officer Kok Hwee Ng as well as other members of Zespri's Executive Team, Grower Relations Managers, Board Members, and our valued industry partners.

What's on at the Zespri tent:

- **11.30am: Fruit sampling** of Red80 and new pre-commercial varieties, if available
- **12pm: Season update** with Zespri, NZKGI, KVH and Kiwifruit Breeding Centre, followed by lunch
- **3pm: Grower networking** with refreshments

Heading along Saturday 13 June? Join us for brunch at 9am with the Grower Relations team.

You'll find us at Site F49, our usual spot.



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FOR FURTHER INFORMATION OR FEEDBACK, PLEASE CONTACT: ZESPRI GROWER SUPPORT SERVICES, P.O. BOX 4043, MOUNT MAUNGANUI 3149. PHONE: +64 7 572 7600 OR 0800 155 355, FAX 07-572 7646.
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